



1. Seller issues to Buyer Soft Corporate Offer (SCO)
2. Buyer Issue ICPO to Seller
3. Seller & Buyer sign and seal Sales & Purchase Agreement (SPA) with below partial POP.
  - a) Copy of License to Export, issued by the Department of the Ministry of Energy.
  - b) The Product Passport Analysis Report
  - c) Certificate of Origin Test Report issued by Chamber of Commerce.
  - d) Copy of Statement of Availability of the Product
  - e) Copy of the Refinery Commitment to Produce the Product
4. Buyer issued 100% of product Documentary Letter of Credit "DLC" (MT700) as guarantee from reputed bank in the amount of the first trial delivery to the Seller's Fiduciary Bank outside Russia within 3 (three) banking days and send copy of the transmitted (Swift) immediately to Seller.
5. Seller on-receipt of 100% Buyer DLC (MT700), Seller makes arrangement and sign Charter Party Agreement with reputable Shipping Company and load product and sends to Buyer below Shipping Document within 48hours.

Charter Party Agreement

Chamber of Commerce Full Test Report

Clean Ocean Bill of Lading, One (1) Original and Three (3) Copies

Certificate of Authenticity, One (1) Original and Three (3) Copies

Cargo Manifest, One (1) Original and Three (3) Copies

Certificate of Quality, One (1) Original and Three (3) Copies

Certificate of Quantity, One (1) Original and Three (3) Copies

Master's Receipt for Samples

Master's Receipt for Documents

Tanker Ullage Report

Tanker Time Sheet

6. Upon arrival of the vessel at Buyer Port/Transshipment Zone, Buyer will release full Payment will be made for the product by the Buyer's Bank via T/T MT103 to the Seller's Bank within 3 working days after the SGS/CIQ inspection at port of discharge by Buyer and the delivery to the Buyer's Bank of all documents required, and Seller issues to Buyer Title of Ownership Certificate.

7. Seller pays commission immediately to the intermediaries, according to NCNDA/IMFPA after receipt of payments from Buyer.

Buyers Acceptance:

